

55th Annual Meeting

Saturday, February 26, 2011

Horizons Conference Center 6200 State St., Saginaw, MI

Schedule of Events 5:00 PM BUSINESS MEETING

Chairman's Welcome Memorial Prayer Pledge of Allegiance Mission Statement Introduction of Officers Chairman's Report C.E.O. Report **Board Election** Treasurer's Report Minutes of Last Meeting Supervisory Committee Report Volunteer of the Year Msgr. Forbes Scholarship Fund Election & Report Old Business **New Business Prize Drawings**

6:00 PM BUFFET DINNER

7:30 - 11:00 PM MUSIC & DANCING

Mission Statement

Catholic Federal exists to be the number one financial institution for all members, in an atmosphere that maintains the dignity of, and sensitivity to, all of our members.

Minutes of the 54th Annual Meeting

Saturday, March 20, 2010 • 5:00 PM Horizons Conference Center • 6200 State Street, Saginaw, MI 48603

CHAIRMAN'S WELCOME

The meeting came to order with Catholic Federal Credit Union's Chairman of the Board, Robert J. Looby, welcoming all members, staff and guests to the 54th Annual Meeting. He noted that he firmly believes that the credit union is for the members and the community.

MEMORIAL PRAYER

Bridget Looby

PLEDGE OF ALLEGIANCE Robert J. Looby

MISSION STATEMENT

Robert J. Looby led the attendees in the reading of the CFCU mission statement.

INTRODUCTION OF OFFICERS

Robert J. Looby introduced the Board members, Kathleen McGraw who was out of town on business, C. Patrick Kaltenbach, Jerd A. Clayton, Donald L. Gallant, Catherine Ryan, and Darwin Shreve. He also introduced the Supervisory Committee members, Honorable Joseph DeFrancesco, Lee R. Schieb, Carl Jaenicke, Janet Lichon and José Salinas.

PRESIDENT'S REPORT

Robert R. Adams welcomed all attendees and noted that there was a composite display of all board and committee volunteers, from 1956 through current. Those who served in the armed forces were notated by an American flag.

Adams stated that in 4th quarter of 2007, the economy in the Saginaw-area as well as throughout the nation was beginning to turn sour. There were some instances where members walked away from their homes because of job loss or out-of-state job opportunities; by the first quarter of 2008 the Management team instituted substantial programs in the areas of cost-reduction and increased income. Management was very successful in meeting their goals. In 2009, the economy was getting worse and management used the same approach of reducing costs and increasing income to make the credit union more efficient in operations and came through with an outstanding financial statement. Adams added that the bottom line for 2009 was the best in several years, and added emphasis to a time of such poor economy. He noted that the same programs were currently in place and goals had been set for 2010 by the management staff and board of directors.

Adams noted that the NCUA gave CFCU the highest rating in 2009 that a Federal credit union can receive and they were astounded to see that CFCU had survived so well during the economically-stressed time. Compared to industry peers, CFCU performed above the peer group nationally and in Michigan; in addition to being substantially above the peer group within the Tri-City area. Adams added that CFCU continues to be a very sound, stable, and conservative institution.

Adams reported on the Essexville branch which just celebrated its first anniversary. Very soon after the office opened construction crews tore apart Center Avenue for approximately six months, which did affect some business at CFCU. Since the roads reopened the Marketing and Business Development staff has been promoting the office and service is picking up.

Adams finished by giving recognition to the staff members and pointing out the longevity that exists and knowledge that they hold.

MINUTES OF THE 52ND ANNUAL MEETING

Robert J. Looby brought the attendees' attention to the 53rd Annual Meeting Minutes inside their program. R. Frisch made a motion from the floor to approve the minutes from the last annual meeting and D. Demand seconded the motion. The motion passed.

TREASURER'S REPORT

Jerd Clayton presented the 2009 Treasurer's Report and recognized Chief Financial Officer, Alan Watson, for providing the tools necessary to make decisions each month. CFCU experienced tremendous asset growth in 2009. Total member deposits were up \$31 million, driving assets up 14%; \$18 million of these deposits were used to fund our loan growth of 10% - the national average loan growth was 1%. Equity Reserves grew to over \$29 million giving CFCU a Net Worth ratio of 11.26%; NCUA Peer Group Net Worth was 10.18%. Operating Net Income before Insurance Fund adjustments was much improved over the prior year - \$1,169,077 in 2009 vs. \$177,562 in 2008. Net Income improvement was a result of the falling rate environment and management cost cutting efforts. CFCU remains of great value to our members, per Raddon Financial Group, our annual rate giveback is approximately \$950,000; Finally, CFCU recovered Insurance Fund deposits of \$1.5 million as direct result of NCUA creating the Temporary Corporate Credit Union Stabilization Fund. This fund will allow credit unions to no longer bear significant, one-time burdens for stabilizing the Insurance Fund.

Barb Luczak made a motion from the floor to accept the Treasurer's Report and Marilyn Nevarez-Deisler seconded the motion. The motion passed.

SUPERVISORY COMMITTEE REPORT

Robert J. Looby presented the Supervisory Committee Report. The report was accepted as presented.

MONSIGNOR FORBES SCHOLARSHIP FUND COMMITTEE

Clayton acknowledged fellow trustees, Genevieve Mendoza and losé Salinas for their commitment of time and expertise in reviewing all of the scholarship applications.

He also recognized CFCU's Administrative Assistant, Jamie Maxwell, for her help in preparing the applications for review.

The Msgr. Forbes Scholarship Fund was formed in 1982 and was named for the late Msgr. Eugene A. Forbes, who believed that all children and young people should have the opportunity to receive a secondary education. The fund is sustained by private donations and a portion of the Board's annual budget. Trustees review the applicant's financial need, educational and occupational goals, GPA, as well as many other criterions before the awards are made. In 2009, there were 242 scholarships awarded to members totaling \$118,400. He stated that in 2010, the Scholarship Fund will exceed \$1 million in awards since its inception in 1982. He added that the deadline for the scholarship application is March 27, 2010 and members who have children and grandchildren are urged to apply.

Robert J. Looby stated that Incumbent, José Salinas was up for re-election as a Trustee on the Monsignor Forbes Scholarship Committee. The re-election period is three years. M. Nevarez-Deisler made a motion from the floor to re-elect Genevieve Mendoza as a Trustee and B. Luczak seconded it. The motion passed unanimously.

OLD BUSINESS

No old business came before the board.

NEW BUSINESS

No new business came before the board.

The 54th Catholic Federal Credit Union Annual Meeting adjourned at 5:30 p.m. after a motion by Louis Nevarez and a second by B. Luczak. The motion passed.

Robert J. Looby, Chairman C. Patrick Kallenbach, Secretary



REPORT FROM THE Supervisory Committee

The Supervisory Committee finished a busy and productive 2010. This volunteer committee meets monthly to complete a variety of audit and review functions.

The committee reviewed 4,208 approved loans totaling \$70,656,520.55, and 706 denied loans totaling \$5,519,062.42. The committee also carefully reviewed chargedoff loans; accounting reports, teller cash count reports and loan delinquency reports.

A representative from the committee is in attendance at the monthly board meeting which periodically includes audit reviews, presented by Catholic Federal's external auditor, Rehmann Robson. The auditor discusses their findings of operational procedures regarding CFCU services, such as checking and savings accounts, and loan applications. These audits continue to improve our operation results.

The members of the Supervisory Committee include, Carl Jaenicke, Lee R. Scheib, Joseph DeFrancesco, Janet Lichon and José Salinas. The committee members also periodically attend educational seminars to help fulfill their duty of staying educated on the basic functions of the Supervisory Committee as it relates to the credit union.

Sec R Scheib Lee R. Scheib, Co-Chairman

Jacph S. O. Proventa Joseph G. DeFrancesco, Co-Chairman

Save the Date!

2012 Annual Meeting & Dinner/Dance Saturday, February 25, 2012 **Doubletree Hotel, Bay City**

Report from the Treasurer

FINANCIAL STATISTICS For Years Ending December 31

ASSETS	<u>2010</u>	<u>2009</u>
Cash	\$19,821,834	\$8,806,744
Investments	63,243,617	49,875,188
Loans, Net of Allowance for Loan Losses	191,435,931	190,162,716
NCUSIF Deposit	2,428,308	2,178,855
Total Other Assets	9,570,472	9,902,043
TOTAL ASSETS	\$286,500,162	\$260,925,546
LIABILITIES	¢1 042 C2C	¢1 077 005
Accrued Dividends & Other Liabilities Total Shares & Deposits	\$1,043,636	\$1,077,005 230,476,741
TOTAL LIABILITIES	254,426,398 \$255,470,034	\$231,553,746
		\$231,333,7 4 0
EQUITY		
Undivided Earnings & Other Reserves	\$25,609,979	\$23,951,651
Regular Reserves	5,420,149	5,420,149
TOTAL EQUITY	\$31,030,128	29,371,800
TOTAL LIABILITIES, SHARES & EQUITY	\$286,500,162	\$260,925,546
INTEREST INCOME		
Interest on Loans	\$10,513,656	\$10,542,470
Income from Investments	1,394,688	1,383,700
TOTAL INTEREST INCOME	\$11,908,344	\$11,926,170
INTEREST EXPENSE		
Dividends on Shares	\$2,835,336	\$3,679,216
Interest on Borrowed Money	\$2,035,330 0	\$3,073,210
TOTAL DIVIDEND/INTEREST EXPENSE	\$2,835,336	\$3,679,216
NET INTEREST INCOME	\$9,073,008	\$8,246,954
Provision for Loan Loss	946,771	990,119
NET INTEREST INCOME AFTER PROVISION	\$8,126,237	\$7,256,835
TOTAL NON-INTEREST INCOME	\$1,688,387	\$1,560,145
NON-INTEREST EXPENSE		
Employee Compensation & Benefits	\$3,534,932	\$3,366,462
Office Occupancy Expense	759,130	569,468
Office Operations Expense	1,740,214	1,783,407
Educational & Promotional Expense	726,311	984,549
Miscellaneous Operating Expenses	930,194	944,017
TOTAL NON-INTEREST EXPENSES	\$7,690,781	\$7,647,903
NET INCOME BEFORE NCUSIF		
STABILIZATION EXPENSE	\$2,123,843	\$1,169,077
NCUSIF STABILIZATION		
(EXPENSE) RECOVERY	(\$620,917)	\$1,559,715
NET INCOME (LOSS)		
	\$ 1 ,0 0 2 ,0 2 0	\$2,720,732
STATISTICS		
Number of Members at Year End	26,487	25,664
Number of Borrowers	10,578	10,438
	\$61,241,000	
Dollars Loaned to Members Since Organization		
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Respectfully submitted, d G. Clayton

Board of Directors



Robert J. Looby **CHAIRMAN**



VICE-CHAIR



SECRETARY



lerd A Clavton TREASURER



Donald L Gallant DIRECTOR





Darwin Shreve DIRECTOR

Catholic Federal Credit Union Employees MANAGEMENT



ACTING PRESIDENT / C.E.O.

Alan Watson Thomas Zirkle



Bridget Looby CHIEF OPERATING VP DEVELOPMENT & OFFICER COMMUNITY RELATIONS



Bethany Dutcher VP MARKETING

BRANCH MANAGERS & SUPERVISORS

Kelly Prast



Marilyn Nevarez-Deisler VP MEMBER REP OPERATIONS

Amy Mikolaiczik VP SYSTEMS & DEVELOPMENT

Mindy Wolpert ASST. VP LOANS / MEMBER SERVICE

Pat Backus EUCLID AVE. BRANCH MGR.

Victoria Hill CASS AVE. BRANCH MGR.

Leslie Fall BRANCH MGR VASSAR Yvonne Metiva

WILLIAMSON RE BRANCH MGR.

ESSEXVILLE BRANCH MGR Susan Hackenberg

Kristy Fila

MORT RVISOR Enid Engel R SUPERVISOR

STAFF -

Wendy Gleason LOAN SYSTEMS COORDINATOR Tiffany DeGarmo

COMPLIANCE / TRAINING SUPERVISOR

Marcia Flores INFORMATION SYSTEMS MANAGER

Jeanne Lawrence

Katie Knippel CALL CENTER SUPERVISOR

Regina Barajas SALES & SERVICE TRAINER

- Kelly Abbott Kimberly Batcke Amy Benkert Shannon Bogardus Stefan Book Karena Burns Bonnie Call Monica Corriveau Sherry Crofoot Kathy Cronk Mary DeGroat
- Lindsay Devos Brad Doran Barbara Dwyer Jordan Early Sarah Falkenberg Jodi Fleming Kathi Fortier Marsha Frank Susan Hale Stephanie Harns

Tristine Hileman

CONTROLLER / ACCOUNTING

Karen Holden Rachel Kennedy Karen Knippel Laura Kosiara Peggy LaDouce Ann Lagalo Jennifer Larson Pam Lovay Sandy McGuire Misty McQuaid Kiersten Miller

Penny Mitchell Kristina Morse Mitzi Murphy Mary Myczkowiak Jeff Nellett Yvette Nevarez Elena Neyman Joan Nickel Rachael Odenbach Patti O'Neil Elizabeth Orange

Alicia Petricevic Lindsay Pittwood Sandra Quinnan Joan Sampson Julie Schwind Frana Sommer Susan Sova Pam Stark Adam Stasinski Delina Stiger Rebecca Swanson

Julie Thornton Lisa Ulicki Lindsay Waryas Byron Weber Debbie Weisenberger Virginia Whelton Justine Woodman

ASSET & LIABILITY David Beyerlein BUILDING & GROUNDS

Michael Green GR FORBES SCHOLARSHIP

Genevieve Mendoza José Salinas

COMMUNITY RELATIONS Marie Bieri Ann Blazejewski Janet Gallant Joan Kruske Dan McKune Stanley Sobol

SUPERVISORY Joseph DeFrancesco Carl Jaenicke Janet Lichon José Salinas Lee R. Scheib

COMMITTEE VOLUNTEERS

T.A.T **Rosemary Borchers** Nathalie Dixon Marge Harris Joan Kish Theresa May

T.A.T Patrick McCartney Frank Snyder Kay Voelker Thomas Westhoff



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